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### AMERCO REPORTS FIRST QUARTER FISCAL 2008 FINANCIAL RESULTS

**RENO, Nev.** (August 8, 2007)--AMERCO (Nasdaq: UHAL), parent of U-Haul International, Inc., North America's largest "do-it-yourself" moving and storage operator, today reported net earnings available to common shareholders for its first quarter ending June 30, 2007, of \$ 38.5 million, or \$1.93 per share, compared with net earnings of \$52.2 million, or \$2.50 per share, for the same period last year.

"Our team is focused on improving operations for future growth and profitability. We have implemented a rate system as well as a new repair diagnostic system. We expect to see a positive impact from both of these initiatives. I am obviously disappointed with the results for the quarter. Self-storage continues on plan through expansion at existing locations, development of new properties and growth of our self-storage affiliate program," stated Joe Shoen, chairman of AMERCO.

### **Highlights of First Quarter 2008 Results**

- Self-moving equipment rental revenue decreased 2.7 percent for the first quarter of fiscal 2008 compared with the first quarter of fiscal 2007. An increase in total moving transactions was offset by continuing negative-pricing trends for one-way moves.
- During the quarter more than 9,000 rental trucks were placed in service along with nearly 1,000 towing devices. The Company continues to remove older model rental trucks through its fleet sales program.
- A negative earnings effect resulting from the Company's decision to purchase the majority of its new rental equipment in lieu of leasing continues to be seen. Depreciation on rental equipment increased \$14.4 million for the first quarter of fiscal 2008 compared with the first quarter of fiscal 2007.
- Included as an offset to the total depreciation expense for the first quarter of fiscal 2008 is a \$10 million gain on the sale of real estate.
- Self-storage revenues increased \$1.6 million or 5.3 percent for the first quarter of fiscal 2008 compared with the first quarter of fiscal 2007 due to improved pricing at selected locations. Available square footage at Company-owned locations increased approximately 447,000 square feet this year over the same period last year.
- As of June 30, 2007 the Company has repurchased 1,225,290 shares at a cost of \$83.1 million. The Company's Board authorized a stock repurchase of up to \$115 million of Common Stock effective through October 2007.
- At June 30, 2007 cash, restricted cash and available credit at the Moving and Storage segment was \$588.3 million. Included in this amount is \$196.3 million of escrowed cash from the first quarter fleet securitization that will be used to fulfill the fleet acquisition plan

for the remainder of fiscal 2008. This escrowed cash is reported as Other Assets along with the corresponding amount in Notes Payable in the Company's June 30, 2007 balance sheet.

AMERCO will hold its investor call for the first quarter of fiscal 2008 on Thursday, August 9, 2007, at 8:30 a.m. Pacific Time (11:30 a.m. Eastern). The call will be broadcast live over the Internet at www.amerco.com. To hear a simulcast of the call, or a replay, visit www.amerco.com.

AMERCO is the parent company of U-Haul International, Inc., North America's largest "do-it-yourself" moving and storage operator, AMERCO Real Estate Company, Republic Western Insurance Company and Oxford Life Insurance Company.

Since 1945, U-Haul has been the undisputed choice for the do-it-yourself mover, with a network of more than 15,950 locations in all 50 United States and 10 Canadian provinces. U-Haul customers' patronage has enabled the U-Haul fleet to grow to more than 100,000 trucks, 78,500 trailers and 31,100 towing devices. As a result, U-Haul offers more than 384,000 rooms and more than 33.8 million square feet of storage space at more than 1,055 owned and managed facilities throughout North America. U-Haul is the consumer's number one choice as the largest installer of permanent trailer hitches in the automotive aftermarket industry. U-Haul supplies alternative-fuel for vehicles and backyard barbecues as one of the nation's largest retailer of propane.

Certain of the statements made in this press release regarding our business constitute forward-looking statements as contemplated under the Private Securities Litigation Reform Act of 1995. Actual results may differ materially from those anticipated as a result of various risks and uncertainties. Readers are cautioned not to place undue reliance on these forward-looking statements that speak only as of the date hereof. The Company undertakes no obligation to publish revised forward-looking statements to reflect events or circumstances after the date hereof or to reflect the occurrence of unanticipated events, except as required by law. For a brief discussion of the risks and uncertainties that may affect AMERCO's business and future operating results, please refer to Form 10-Q for the quarter ended June 30, 2007, which is on file with the SEC.

## Report on Business Operations

Listed on a consolidated basis are revenues for our major product lines for the first quarter of fiscal 2008 and fiscal 2007.

	Quarter Ended June 30,			
	 2007		2006	
	 (Unaudited)			
	(In thousands)			
Revenues				
Self-moving equipment rentals	\$ 396,136	\$	407,234	
Self-storage revenues	32,036		30,431	
Self-moving & self-storage				
products and service sales	68,655		67,451	
Property management fees	3,947		3,847	
Life insurance premiums	29,187		30,919	
Property & casualty insurance premiums	5,916		5,382	
Net investment & interest income	14,369		13,475	
Other revenue	7,912		7,933	
Consolidated revenues	\$ 558,158	\$	566,672	

Listed below are revenues and earnings from operations at each of our operating segments for the first quarter of fiscal 2008 and fiscal 2007.

		Quarter Ended June 30,			
		2007		2006	
		(Unaudited) (In thousands)			
Moving & storage					
Revenues	\$	506,216	\$	514,638	
Earnings from operations		88,492		106,921	
Property and casualty insurance					
Revenues		9,016		8,068	
Earnings from operations		2,316		1,701	
Life insurance					
Revenues		36,183		38,137	
Earnings from operations		2,317		1,951	
SAC Holding II					
Revenues		12,389		12,479	
Earnings from operations		3,755		4,123	
Eliminations					
Revenues		(5,646)		(6,650)	
Earnings from operations		(4,821)		(4,530)	
Consolidated results					
Revenues		558,158		566,672	
Earnings from operations		92,059		110,166	

The Company owns and manages self-storage facilities. Self-storage revenues reported in the consolidated financial statements for Moving and Storage represent Company-owned locations only. U-Haul also provides property management services for storage locations and earns a fee for these services. These storage centers are not owned by the Company and therefore are not reported on the balance sheet and the rental revenues are not reported in the statements of operations (except for SAC Holding II). Self-storage data for both our owned and managed locations is as follows:

	Quarter Ended June 30,			
_	2007	2006		
_	(Unaudited) (In thousands, except occupancy rate)			
Room count as of June 30	384	379		
Square footage as of June 30	33,846	33,335		
Average number of rooms occupied	328	330		
Average occupancy rate based on room count	85.5%	87.1%		
Average square footage occupied	29,304	29,479		

## AMERCO AND CONSOLIDATED ENTITIES CONDENSED CONSOLIDATED BALANCE SHEETS

		June 30, 2007		March 31, 2007
		(Unaudited)	_	
Assets:		(Iı	ı thou	sands)
Cash and cash equivalents	\$	161,629	\$	75,272
Reinsurance recoverables and trade receivables, net		190,885		184,617
Notes and mortgage receivables, net		2,068		1,669
Inventories, net		64,998		67,023
Prepaid expenses		47,423		52,080
Investments, fixed maturities and marketable equities		674,036		681,801
Investments, other		170,731		178,699
Deferred policy acquisition costs, net		40,645		44,514
Other assets		325,493		95,123
Related party assets		240,056		245,179
Total		1,917,964		1,625,977
Property, plant and equipment, at cost:			_	
Land		204,704		202,917
Buildings and improvements		817,433		802,289
Furniture and equipment		306,502		301,751
Rental trailers and other rental equipment		202,341		200,208
Rental trucks		1,725,380		1,604,123
SAC Holding II – PP&E		81,034		80,349
Subtotal		3,337,394	_	3,191,637
Less: Accumulated depreciation		(1,301,975)		(1,294,566)
		2,035,419	_	1,897,071
Total property, plant and equipment Total assets	¢		φ —	
	\$	3,953,383	\$ <u> </u>	3,523,048
Liabilities & stockholders' equity				
Liabilities:	ф	067.160	ф	051 107
Accounts payable & accrued expenses	\$	267,163	\$	251,197
AMERCO's notes and loans payable		1,582,793		1,181,165
SAC Holding II notes & loans payable, non-recourse		74545		74.007
to AMERCO		74,545		74,887
Policy benefits & losses, claims & loss expenses		7/7 04/		7.60.751
payable		767,246		768,751
Liabilities from investment contracts		373,632		386,640
Other policyholders' funds & liabilities		10,697		10,563
Deferred income		16,246		16,478
Deferred income taxes		113,101		113,170
Related party liabilities		2,474	_	2,099
Total liabilities		3,207,897	_	2,804,950
Stockholders' equity:				
Series A common stock		-		-
Common stock		10,497		10,497
Additional paid-in capital		376,090		375,412
Accumulated other comprehensive loss		(26,743)		(41,779)
Retained earnings		894,637		849,300
Cost of common shares in treasury, net		(501,165)		(467,198)
Unearned employee stock ownership plan shares		(7,830)		(8,134)
Total stockholders' equity		745,486		718,098
Total liabilities & stockholders' equity	\$	3,953,383	\$	3,523,048
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# AMERCO AND CONSOLIDATED ENTITIES CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

		Quarter Ended June 30, 2007 2006  (Unaudited) (In thousands, except share and per share amounts)		
	•			
Revenues:				
Self-moving equipment rentals	\$	396,136	\$	407,234
Self-storage revenues		32,036		30,431
Self-moving and self-storage products and service				
sales		68,655		67,451
Property management fees		3,947		3,847
Life insurance premiums		29,187		30,919
Property and casualty insurance premiums		5,916		5,382
Net investment and interest income		14,369		13,475
Other revenue		7,912	. <u></u>	7,933
Total revenues		558,158	<u> </u>	566,672
Costs and expenses:				
Operating expenses		273,331		261,379
Commission expenses		47,923		49,536
Cost of sales		34,648		32,316
Benefits and losses		29,277		30,606
Amortization of deferred policy acquisition costs		3,917		5,626
Lease expense		32,738		37,372
Depreciation, net of (gains) losses on disposals		44,265		39,671
Total costs and expenses		466,099		456,506
Earnings from operations		92,059		110,166
Interest expense		(23,771)		(18,462)
Pretax earnings	•	68,288		91,704
Income tax expense		(26,536)		(36,283)
Net earnings		41,752	<del></del>	55,421
Less: Preferred stock dividends		(3,241)		(3,241)
Earnings available to common shareholders	\$	38,511	\$	52,180
5	\$ \$	1.93	\$ <del></del>	2.50
Basic and diluted earnings per common share	Φ.	1.95	φ <u> </u>	2.30
Weighted average common shares outstanding: Basic and diluted		19,937,152		20,897,688