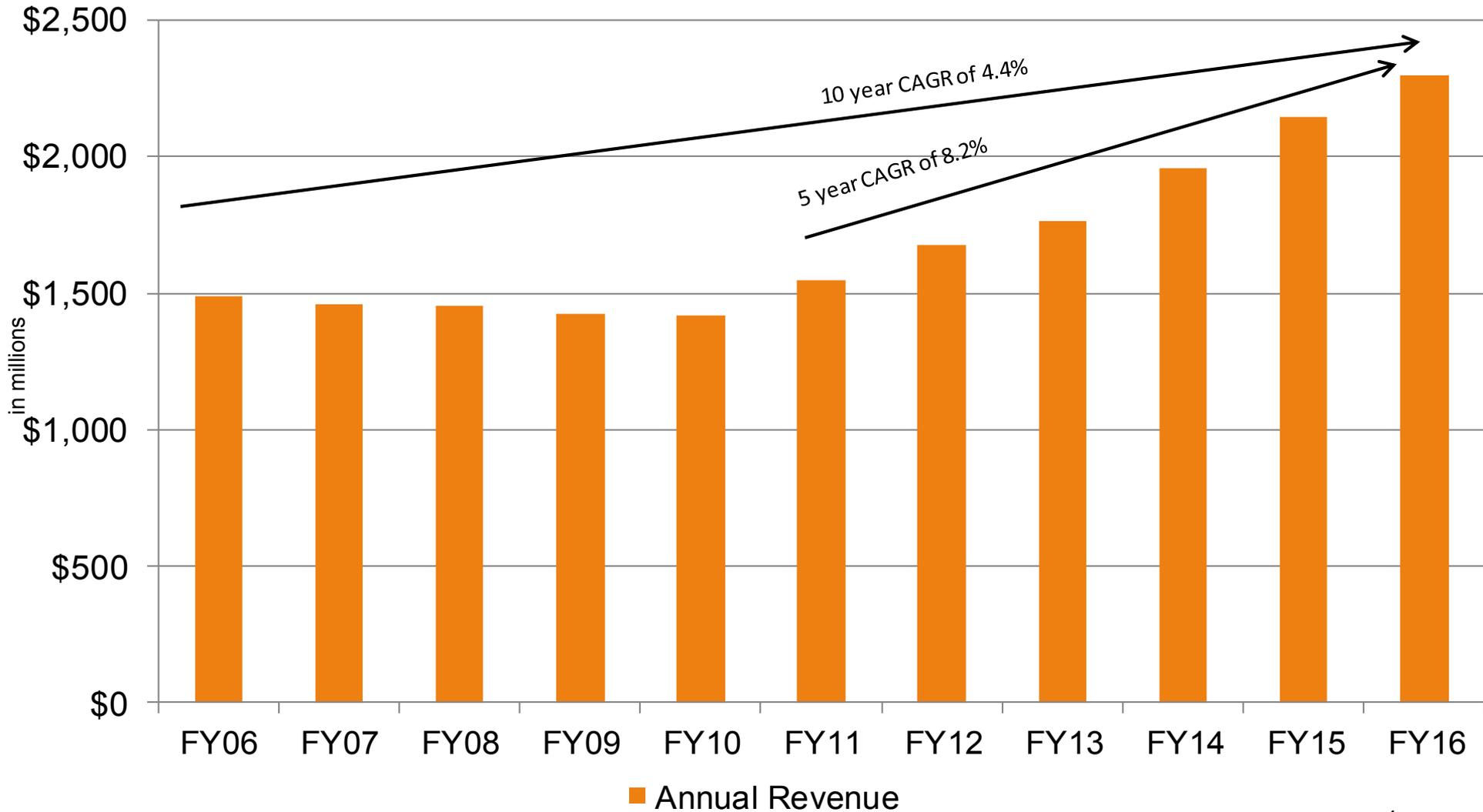


AMERCO 2016 Virtual Analyst and Investor Meeting

Supplemental Financial Exhibit

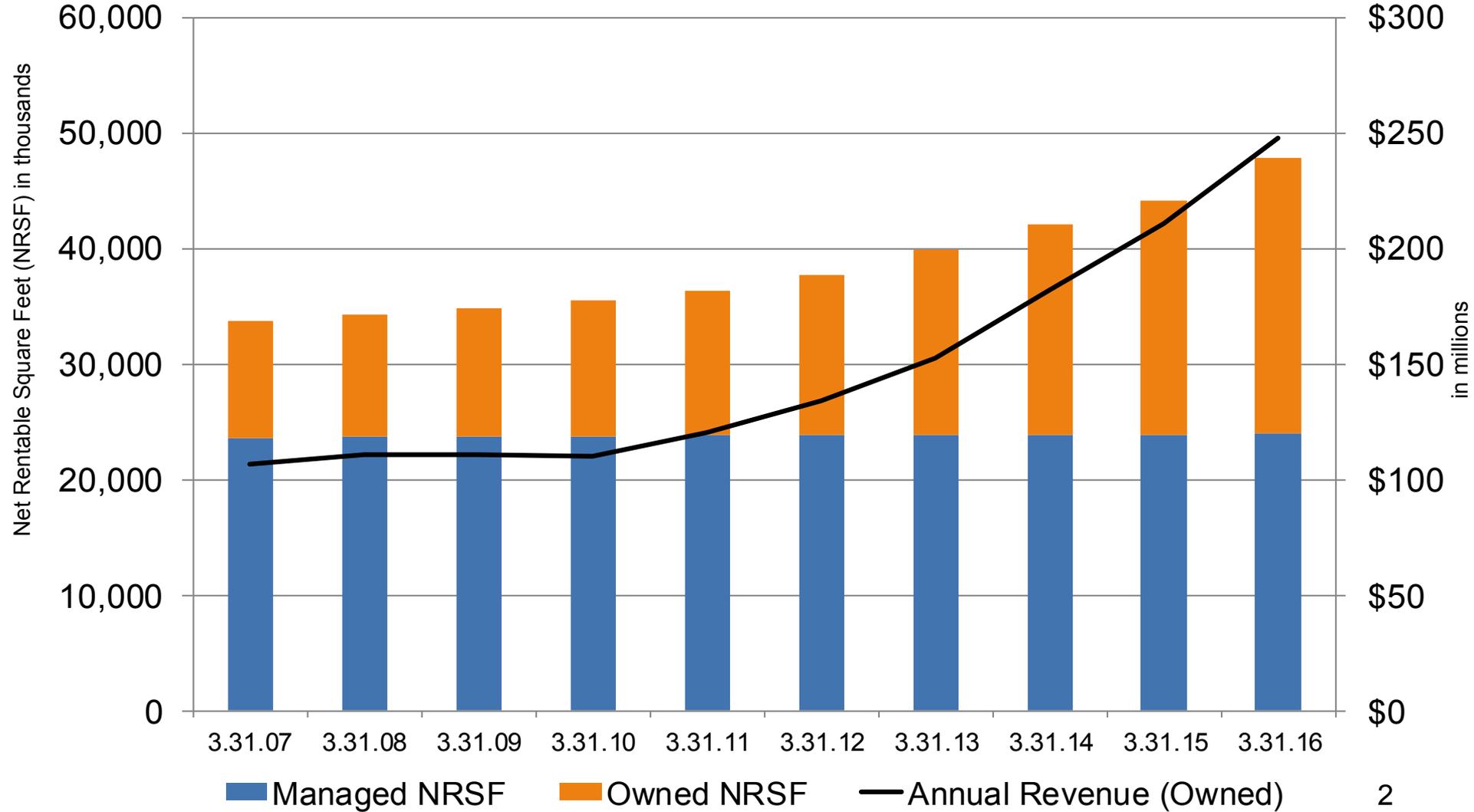


Self-Moving Equipment Rental Revenues



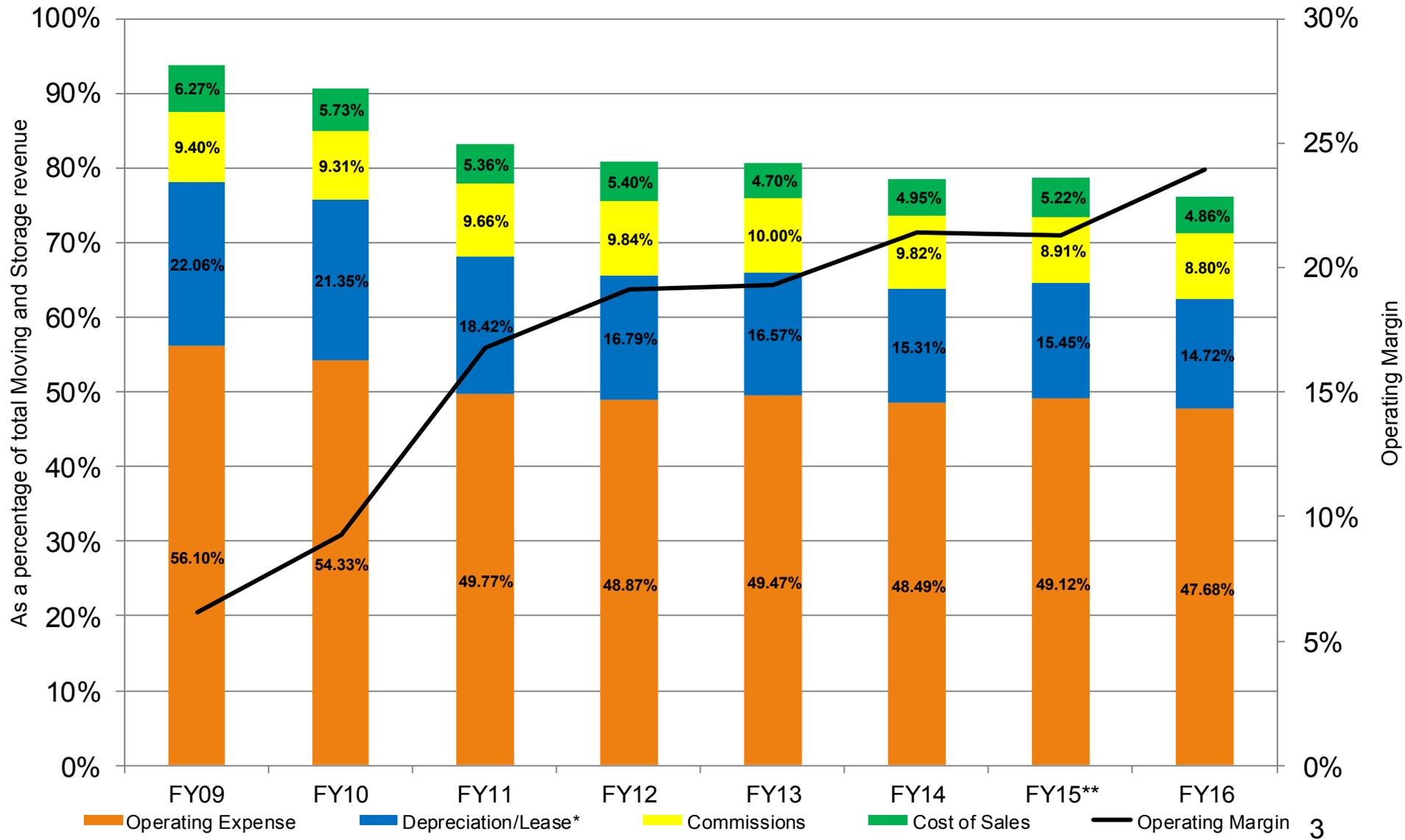


Self-Storage





Moving and Storage Margin – Fiscal Year

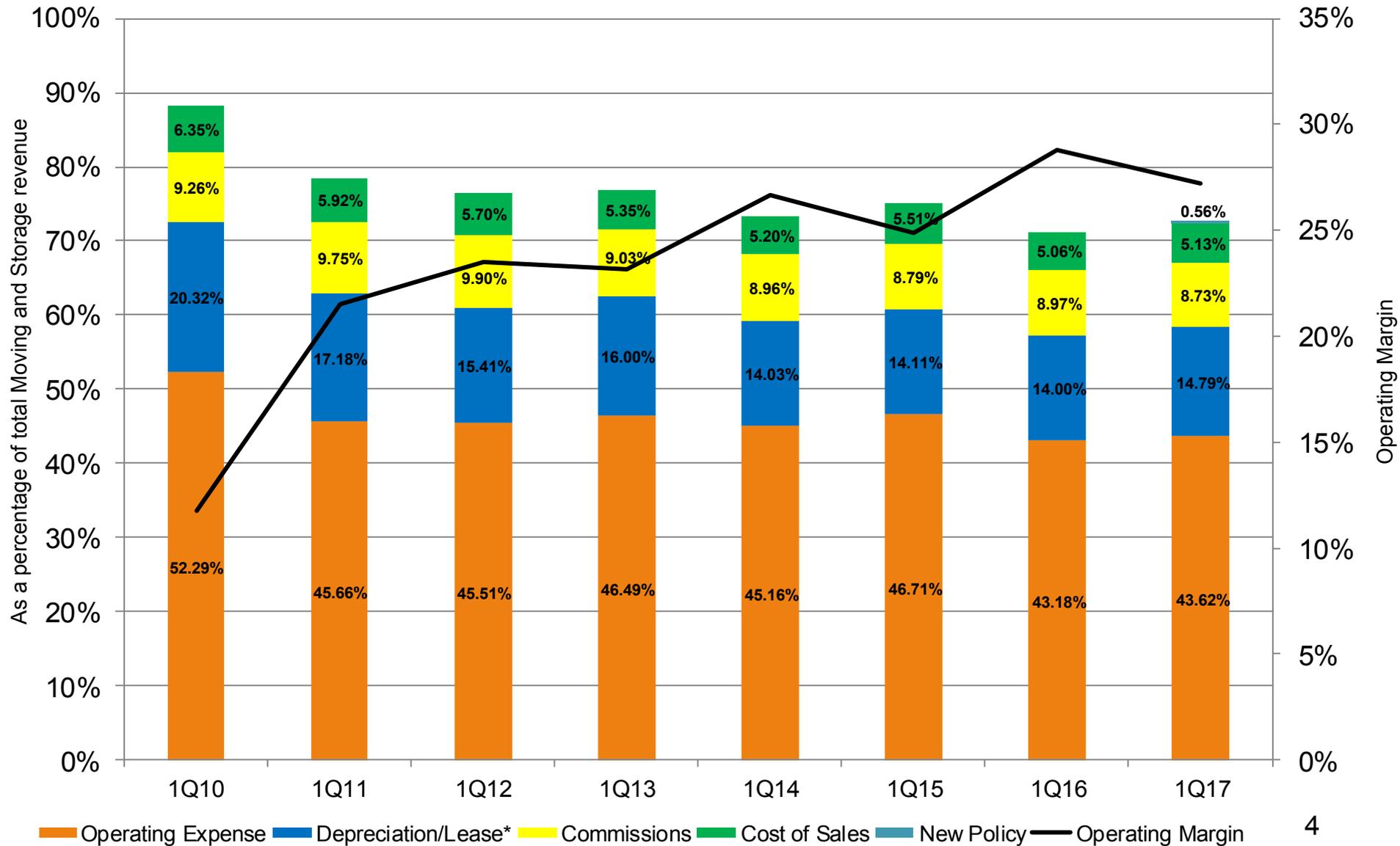


* Depreciation/lease excludes gains on disposal

** FY15 excludes effect of PODS litigation accrual



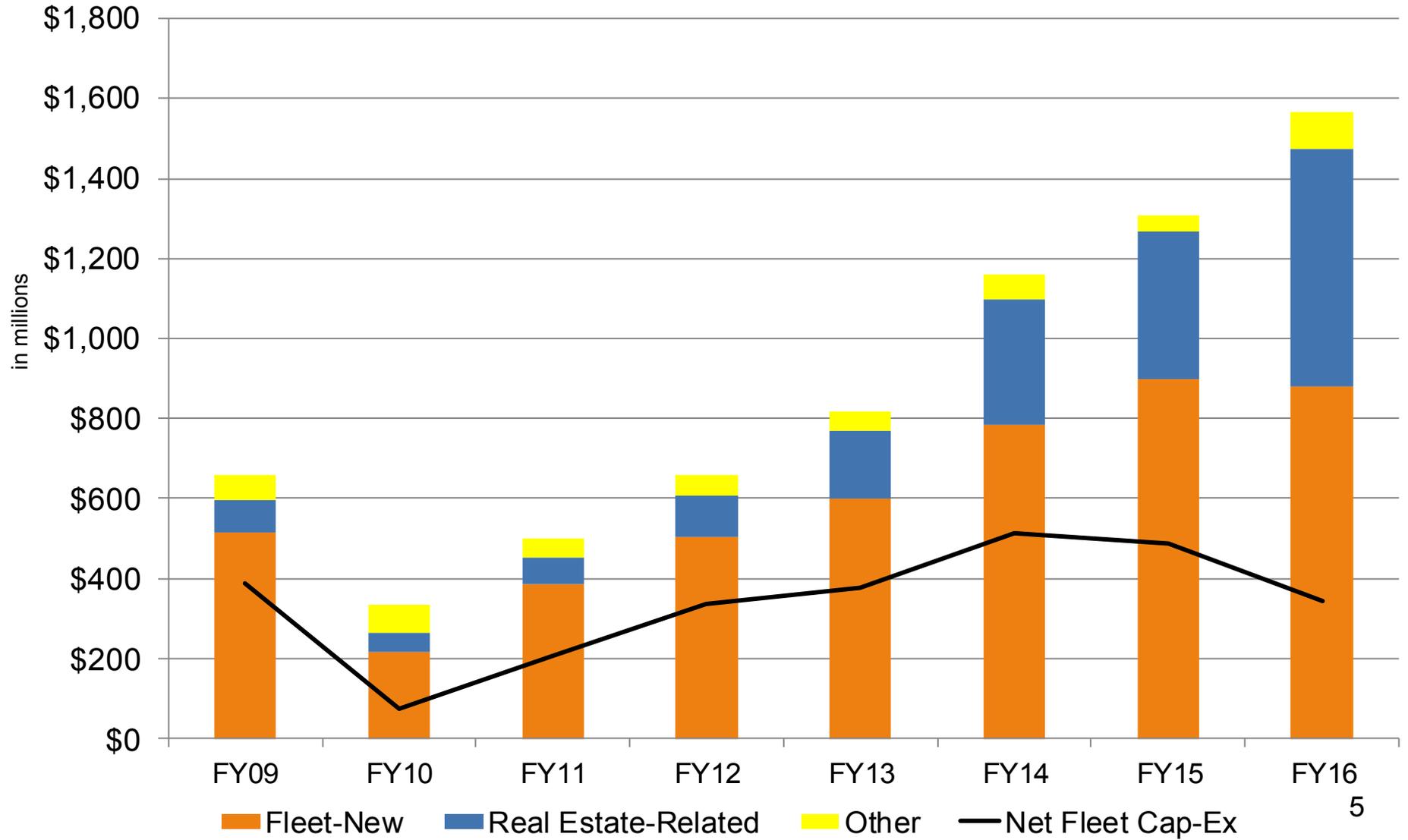
Moving and Storage Margin – First Quarter

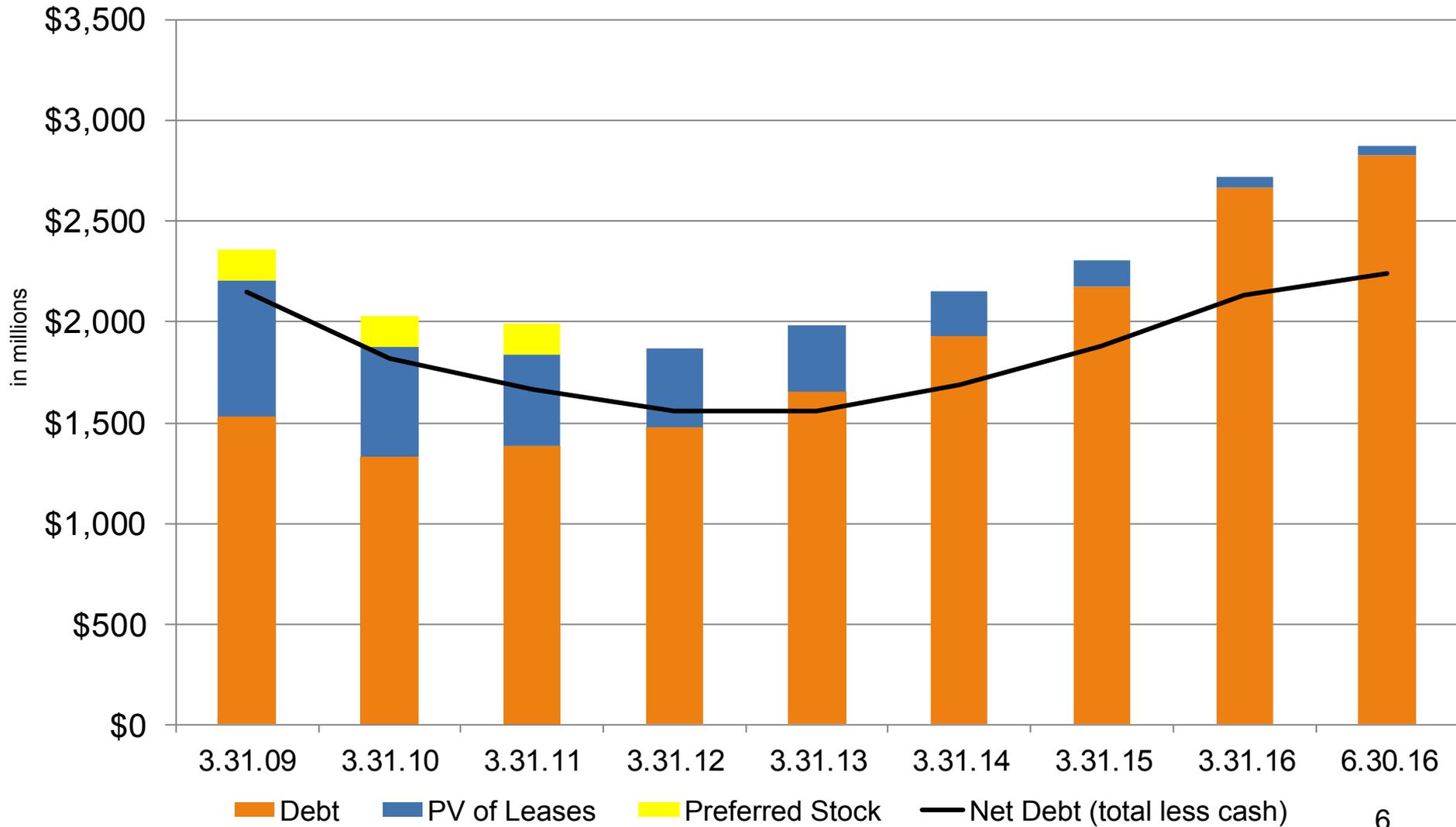


* Depreciation/lease excludes gains on disposal



Moving and Storage: Capital Expenditures







Moving and Storage: Debt and Capitalized Lease Amortization and Maturity Schedule

As of March 31, 2016

